

Odoo

Odoo-v16
Odoo-v16 Certification Exam



[Questions and Answers \(PDF\)](#)

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Latest Version: 9.1

Question: 1

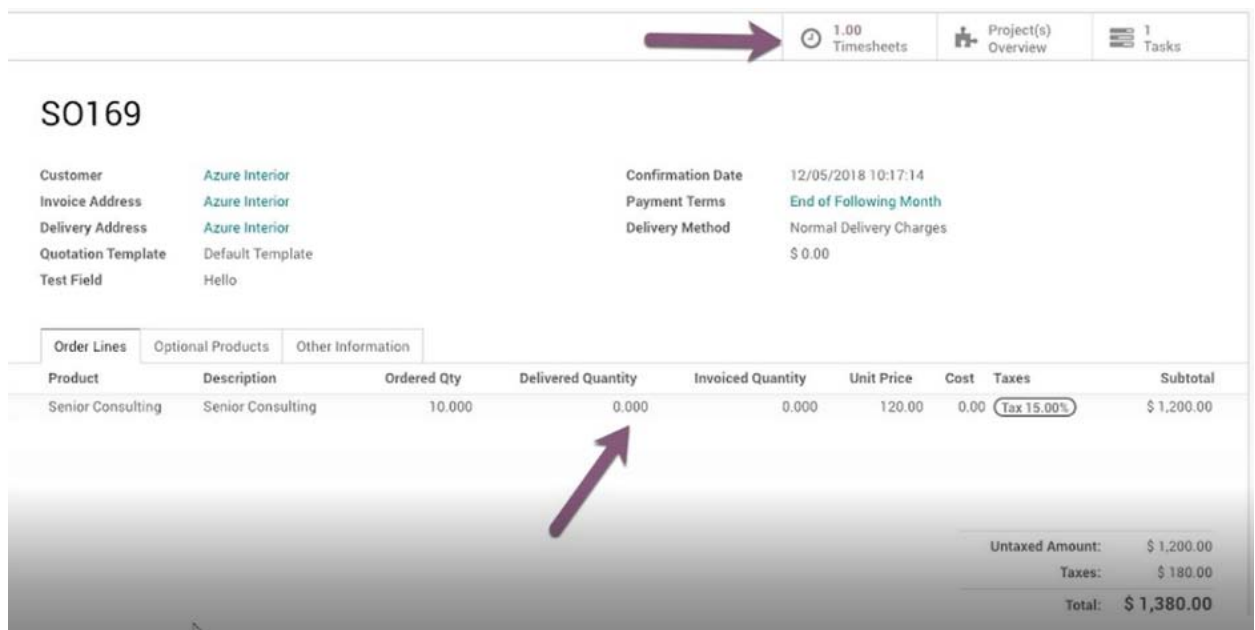
The Timesheet mobile app...

- A. Needs an internet connection
- B. Can be used offline to record timesheets

Answer: B

Question: 2

Look at the screenshots carefully. Why is the "Delivered" field still empty ?



The screenshot displays a software interface for order management. At the top right, there are three icons: a clock icon labeled '1.00 Timesheets', a project icon labeled 'Project(s) Overview', and a task icon labeled '1 Tasks'. A purple arrow points to the '1.00 Timesheets' icon. Below this, the order ID 'S0169' is shown. The interface is divided into two columns of details. The left column includes 'Customer: Azure Interior', 'Invoice Address: Azure Interior', 'Delivery Address: Azure Interior', 'Quotation Template: Default Template', and 'Test Field: Hello'. The right column includes 'Confirmation Date: 12/05/2018 10:17:14', 'Payment Terms: End of Following Month', and 'Delivery Method: Normal Delivery Charges \$ 0.00'. Below the details is a table with tabs for 'Order Lines', 'Optional Products', and 'Other Information'. The 'Order Lines' tab is active, showing a table with columns: Product, Description, Ordered Qty, Delivered Quantity, Invoiced Quantity, Unit Price, Cost, Taxes, and Subtotal. The table contains one row for 'Senior Consulting' with an 'Ordered Qty' of 10.000 and a 'Delivered Quantity' of 0.000. A purple arrow points to the 'Delivered Quantity' field. At the bottom right, a summary box shows 'Untaxed Amount: \$ 1,200.00', 'Taxes: \$ 180.00', and 'Total: \$ 1,380.00'.

Product	Description	Ordered Qty	Delivered Quantity	Invoiced Quantity	Unit Price	Cost	Taxes	Subtotal
Senior Consulting	Senior Consulting	10.000	0.000	0.000	120.00	0.00	Tax 15.00%	\$ 1,200.00

Untaxed Amount: \$ 1,200.00
Taxes: \$ 180.00
Total: \$ 1,380.00

- A. Probably because the timesheets need to be validated
- B. The "Delivered" field is filled when timesheeted hours equal the "Ordered" quantity on the sales order
- C. Only products set as "Milestone" have the "Delivered" field populated when timesheeting

Answer: B

Question: 3

When entering timesheets, how is the timesheet cost generated?

- A. By setting a timesheet cost on the employee form
- B. By setting a timesheet cost on the product form
- C. By setting a timesheet cost on the task form

Answer: A

Question: 4

What happens when a sales order is validated, including a product with the following configuration?

The screenshot shows the SAP Product Configuration interface for 'Senior Consulting'. The product name is 'Senior Consulting' with a star icon. It is marked as 'Can be Sold' and 'Can be Purchased'. The configuration is divided into four tabs: 'General Information', 'Sales', 'Purchase', and 'Accounting'. The 'General Information' tab is active, showing the following details:

Product Type	Service	Sales Price	\$ 1.00
Invoicing Policy	Based on Milestones	Customer Taxes	
Create on Order	Project	TaxCloud Category	
	<i>Sales order lines define milestones of the project to invoice by setting the delivered quantity. Create a project for the order with a task for each sales order line to track the time spent.</i>	Cost	\$ 0.00 per Hours
Project Template		Product Category	All
Unit of Measure	Hours	Internal Reference	
Purchase UoM	Hours	Barcode	

- A. A task is created in a new project and I can invoice timesheeted (delivered) quantity
- B. A task is created in a new project and I can invoice the ordered quantity of the sales order at any time.
- C. A new project is created and I can manually set the delivered quantity to invoice on the sale order

Answer: C

Question: 5

What happens when a sales order is validated, including a product with the following configuration

Product Name
 ☆ Consulting

Can be Sold Can be Purchased

General information Sales Purchase Accounting

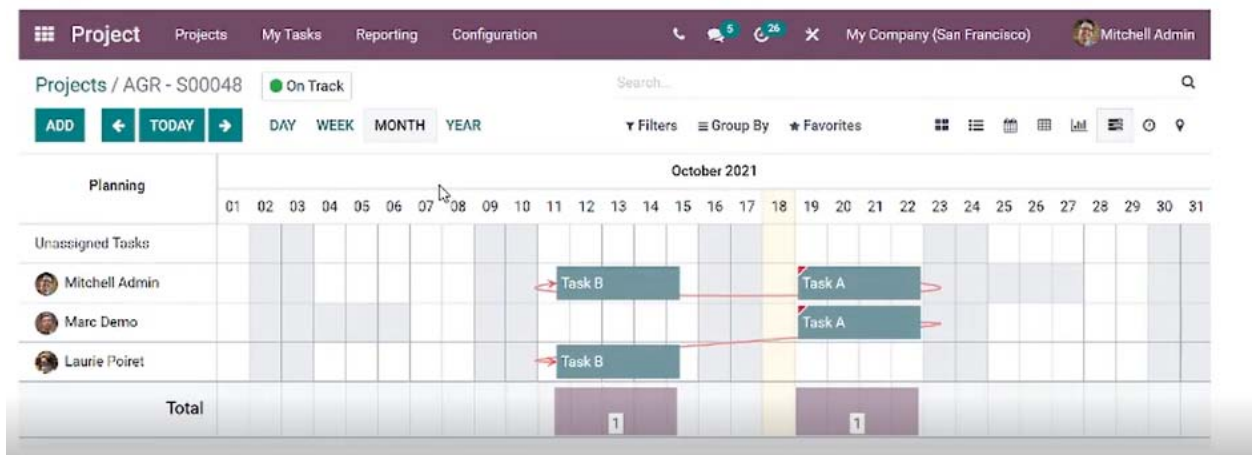
Product Type	Service	Sales Price	\$ 125.00
Invoicing Policy	Based on Timesheets	Customer Taxes	
Create on Order	Project & Task	TaxCloud Category	
	<i>Invoice based on timesheets (delivered quantity), and create a project for the order with a task for each sales order line to track the time spent.</i>	Cost	\$ 0.00 per Hours
Project Template		Product Category	All
Unit of Measure	Hours	Internal Reference	
Purchase UoM	Hours	Barcode	

- A. A task is created in a new project and I can invoice the timesheeted (delivered) quantity
- B. A task is created in a new project and I can invoice the ordered quantity of the sales order at any time.
- C. A task is created in a new project and I can invoice the quantity of the sales order only when the delivered quantity equals ordered quantity

Answer: A

Question: 6

Which statement is true ?



- A. Task B should be completed before Task A
- B. Task B is planned before Task A, when Task A should be completed first and is not done already
- C. Task B is planned before Task A, when Task A should be completed first and already is

Answer: B

Question: 7

What information can you find in the project updates ?

- A. The number of hours remaining is based on the hours sold, planned and recorded
- B. The profitability of the project in relation to its budget, costs, and revenues
- C. The milestones that have recently been added or updated

Answer: B

Question: 8

What happens when confirming a sales order containing the following product ?

☆ Developer (Plan services)

Can be Sold Can be Purchased Recurring Can be Rented

General Information | Attributes & Variants | Sales | Purchase | Accounting | eBay

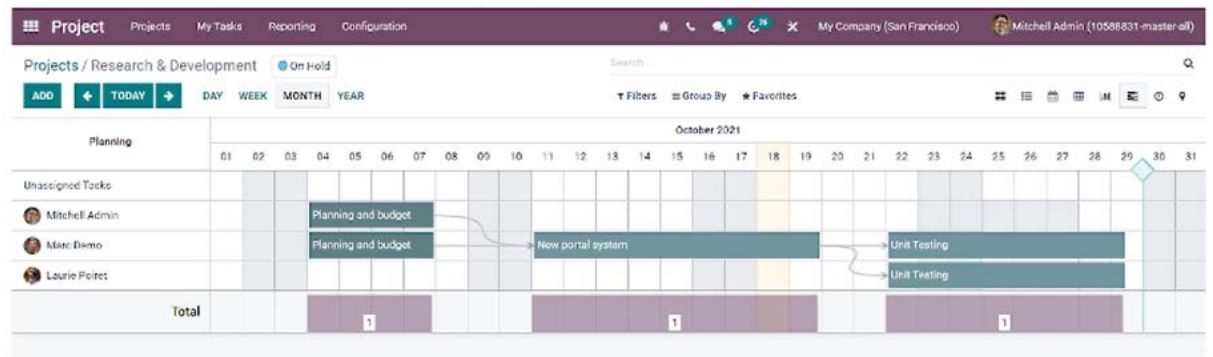
Product Type	Service	Sales Price	\$ 200.00 (= \$ 230.00 Incl. Taxes)
Invoicing Policy	Prepaid/Fixed Price	Customer Taxes	Tax 15.00%
Create on Order	Nothing	TaxCloud Category	
Plan Services	<input checked="" type="checkbox"/> as Developer <i>Invoice ordered quantities as soon as this service is sold.</i> <i>Warn the salesperson for an upsell when work done exceeds 100% of hours sold. (1 Hours = 1.00 Hours)</i>	Cost	\$ 150.00 per Hours
		Product Category	All / Saleable / Services
		Internal Reference	Version 1
		Barcode	
		Company	

- A. The salesperson in charge will automatically be assigned an activity when 80% of the hours sold have been performed
- B. A new project is automatically generated and assigned to a developer
- C. A new shift automatically generated for the developer role

Answer: C

Question: 9

What does the green diamond shape represent?

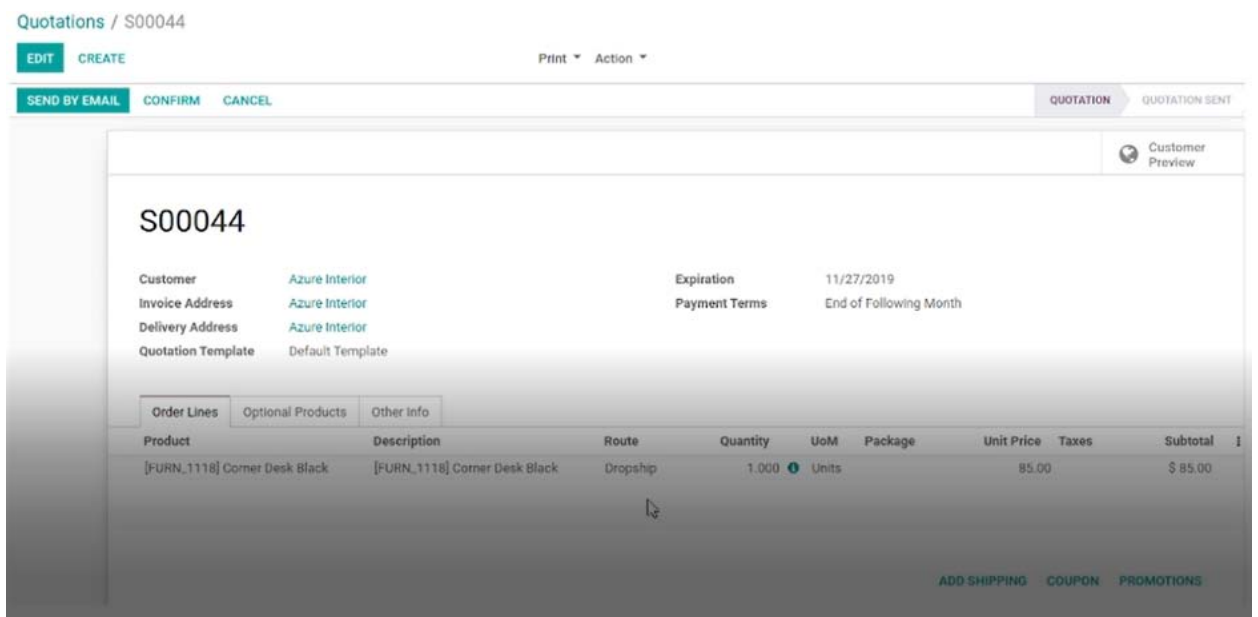


- A. The deadline for the project
- B. The next milestone of the project

Answer: B

Question: 10

What will happen when you confirm a sales order with drop shipping selected as a route?



- A. A delivery order is generated going from your vendor's location directly to your customer's location, without the need for a purchase order
- B. An RFQ will be generated for your vendor, you will receive the product, then deliver it directly to your customer
- C. An RFQ will be generated for the product's vendor, and upon confirmation, a corresponding dropship order will go directly to the customer's location from the vendor's location

Answer: C

Question: 11

What type is this (Employees) field?

The screenshot shows the SAP Asset Manager interface for a 'Canon Printer 3510' asset. The 'Owner' field is set to 'Employee' and the 'Date of Ownership' is '02/08/2023'. The 'Ownership Type' is 'Multiple Employees'. A table titled 'Employees' is highlighted with a blue border, showing two entries: 'Mike' in the 'Sales' department and 'Sara' in the 'Sales' department. Each entry has a red 'x' icon in the right column, indicating a many-to-many relationship.

Employee Name	Department	
Mike	Sales	x
Sara	Sales	x
Add a line		

- A. Many2many
- B. Related field
- C. One2many

Answer: A

Question: 12

Can limit a document approval to a certain user?

- A. Yes, by defining the Responsible on the approval rule
- B. No, the approval rule is applied on groups only

Answer: A

Question: 13

What type of notification can you send for tasks that reaches a certain stage?

- A. Email Only

- B. SMS Only
- C. Email and/or SMS

Answer: C

Question: 14

What is this number next to the project represents??

	Sun, Apr 30	Mon, May 1	Tue, May 2	Wed, May 3	Thu, May 4	Fri, May 5
Bayut new Lounge +26:00	1:00	0:00	0:00	0:00	0:00	0:00
ABYAT -08:00	78:00	0:00	0:00	0:00	0:00	0:00
Capital Park +46:00	0:00	0:00	3:00	0:00	1:00	0:00
APEX new HQ +144:00	0:00	0:00	6:00	0:00	0:00	0:00
Total	79:00		9:00		1:00	

- A. The difference between the Allocated Hours on the project and its total recorded timesheet
- B. The difference between the Allocated Hours on the tasks and its total recorded timesheet

Answer: A

Question: 15

With this configuration, can Mike read this article?

The screenshot shows a 'PMO FAQ' article in a knowledge base. A sharing dialog box is open, showing the article is shared with 'Internal Members'. The user 'Mike' (mike@vco) is listed with a permission level of 'No access'.

- A. Yes, because he is an internal member
- B. No, because the article isn't published
- C. No, because Mike has a No Access restriction on the article

Answer: C

Question: 16

How can I deny access to a workspace article to a particular user?

- A. By Locking the article
- B. By granting that user a No Access right
- C. By granting that user a Write right

Answer: B

Question: 17

Assuming it's January 7th, 2023, in which of the following cases will you be able to register?

A)

		Tickets	Communication	Notes				
Name	Product	Price	Sales Start	Sales End	Maximum	Confirmed	Unconfirmed	
VIP	Event Registration	1,000.00		01/16/2023 15:00:00	4	4	0	

B)

		Tickets	Communication	Notes				
Name	Product	Price	Sales Start	Sales End	Maximum	Confirmed	Unconfirmed	
Standard	Event Registration	0.00	01/09/2023 10:00:00	01/16/2023 15:00:00	500	4	0	

C)

		Tickets	Communication	Notes				
Name	Product	Price	Sales Start	Sales End	Maximum	Confirmed	Unconfirmed	
Basic	Event Registration	30.00	01/04/2023 10:00:00	01/16/2023 15:00:00	75	4	0	

- A. Answer A
- B. Answer B
- C. Answer C

Answer: C

Question: 18

What kind of configuration is necessary for cash basis transactions?

- A. Based on payments'
- B. Based on invoice'
- C. Based on payments' and ' Based on invoice'

Answer: A

Question: 19

What does the "Affect Base of Subsequent Taxes" option do when activated on a

- A. The current tax will be added to the base on which the next tax (listed after the current one in the taxes' list) will be applied.
- B. The next tax (listed after the current one in the taxes' list) will be added to the base on which the current tax will be applied.
- C. The amount of the tax will be included in the price.
- D. It will summon an army of minions.

Answer: A

Question: 20

Why is the order of the taxes' list crucial?

- A. It defines the order in which the different taxes are displayed on the invoices, between the subtotal and the total.
- B. It defines in which order the taxes are computed.
- C. It is not crucial; it only allows us to keep our list well organized.
- D. Because taxes that affect the base of subsequent taxes and that are mapped in Fiscal Positions need to be next to each other for them to be correctly applied when you create a new invoice for a customer based abroad or taxed differently.

Answer: B

Question: 21

What information do you need to enter into the Odoo database settings to connect

the AvaTax account to Odoo?

- A. The AvaTax exemption certificate and tax return code.
- B. The AvaTax tax codes.
- C. The AvaTax account number and License Key.
- D. The AvaTax username and password.

Answer: C

Question: 22

When does AvaTax NOT automatically calculate the tax?

- A. When a quotation is confirmed into a sales order.
- B. When you validate a delivery order.
- C. When you validate a draft invoice.
- D. When a customer views their subscription in the customer portal.

Answer: B