

HP

HP2-B149 Exam

Selling HP Printing Hardware 2017

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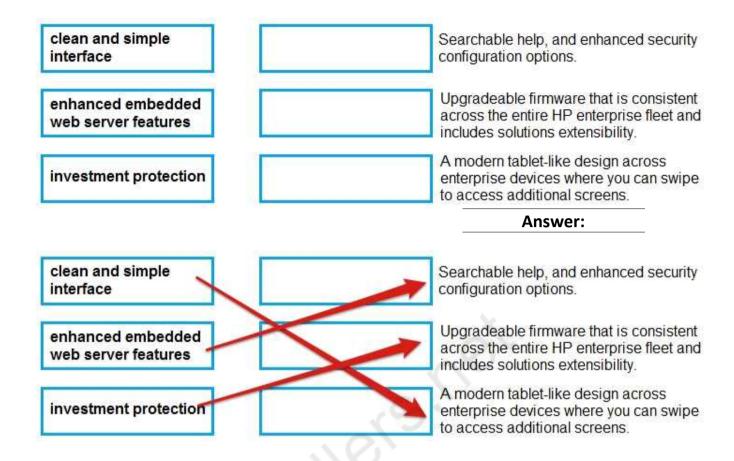
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Version: 8.0

Question: 1	
Which statement is true about	t HP OfficeJet Pro printer?
A. It comes with HP's fastest HP's lowest print operating co	printing technology, advanced security and management, and offers sts.
B. It offers professional everyd	lay document quality, low cost-per-page, and has a low purchase price. ent quality, fast speeds from business-class to enterprise, and delivers
	s printing speed, while offering affordable printing costs that allows it
	Answer: A
Question: 2	
Which is true regarding the su	stainability of HP printing products and solutions?
C. Energy-efficient products ca	ENERGY STAR® certified. Insistent from company to company. In also reduce operational costs. LaserJet and InkJet portfolios has increased in recent years.
	Answer: C
Question: 3	
While discussing HP products sustainability advantages of HI	s with a customer, when would it be a good time to incorporate the P products?
	ns they are not using Original HP cartridges in HP printers o improve the security of their overall product fleet
C. when the customer wants to	o improve the security of their overall product fleet of gain management control over multi-vendor print environment eir goal is to increase productivity and employee convenience
	Answer: D
Question: 4	

DRAG DROP

Match the HP FutureSmart firmware feature with its description. (Select all that apply.)



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