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C_THR70_2309 Exam

Certified Application Associate - SAP SuccessFactors Incentive Management (fka SAP Commissions)

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Question: 1

Which of the following are characteristics of Credit Types? Note: There are 2 correct answers to this question.
A. They are used to identify credits by product or sale type.
B. They are a required field on the credit output.
C. They are used in credits to define Territories.
D. They are an optional field within the system.

Answer: A, B

Question: 2

You want to design a plan that credits a transaction to a position based on specific criteria such as postal codes, customer or product criteria. Which of the following would you use in a credit rule?
A. Generic attributes
B. Territories
C. Formulas
D. Classification rules

Answer: D

Question: 3

If a Processing Unit is enabled, which of the following applies? Note: There are 2 correct answers to this question.
A. You can finalize a group of positions in a single pipeline run.
B. You must run Compensate and Pay before Classify.
C. You can post an entire period for multiple Processing Units in a single pipeline run.
D. You CANNOT finalize an entire period for multiple Processing Units in a single pipeline run.

Answer: A, C

Question: 4

How are released periods used in dashboard configuration? Note: There are 3 correct answers to this question.
A. The administrator can release periods based on calendars.
B. Payees can view dashboards for released periods only.
C. Both administrators and payees can release periods.
D. Payees can view results prior to pipeline completion.
E. The administrator can release periods based on Processing Units.

Answer: A, B, E

Question: 5

Which of the following are best practices when working with Variables? Note: There are 2 correct answers to this question.

A. Always use a Variable in a rule instead of a compensation element.

B. Avoid using Variables because they increase processing time.

C. Always leave the Variable default assignment field empty.

D. Set a default assignment for all Variables.

Answer: A, D

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