IBM

C9020-460

IBM Midrange Storage Sales V2

Answer: B

Explanation:
(http://www-03.ibm.com/systems/storage/spectrum/insights/)

QUESTION: 52
What is the Solution Assurance (SA) Trigger Criteria and Designated Product List (DPL)?

A. A list of competitive storage solutions.
B. A list used to determine if a Technical and Delivery Assessment (TDA) is required.
C. A checklist of potential problems to avoid when installing an IBM storage product
D. A list of possible IBM solutions for known customer problems

Answer: B

Explanation:
(http://arrowecsmidmarket.typepad.com/files/ibm_technical_and_delivery_assessment_070 120091-1.pdf)

QUESTION: 53
Which open source interface enables a customer to connect a storage infrastructure to a public cloud?

A. Connections Cloud S1
B. OpenStack
C. Silverpop
D. OpenPower

Answer: B

Explanation:
(http://www.ibm.com/developerworks/cloud/library/cl-openstack-cloud/)

QUESTION: 54
When discussinga storagearchitecture with a client, the storage sales person discovers the requirement for a high number of random IOPs. Why did this occur?

A. The process is supplying Geographic Information System (GIS) data.
B. The server is providing streaming video.
C. The application is writing to an active database.
D. The system is used for performing full backup.

Answer: C

Explanation:
(http://recoverymonkey.org/2012/07/26/an-explanation-of-iops-and-latency/)

QUESTION: 55
A customer with existing TS3100 Tape Library has a need to add an additional LTO-6 half- height drive. The customer has LTO-4 media. Which access level will the LTO-6 drive provide for this customer?

A. The customer will be able to read but unable to write to LTO-4 media
B. The customer will be able to write and read from LTO-4 media
C. The customer will be able to write but unable to read from LTO-4 media
D. The customer will be unable to access LTO-4 media

Answer: A

Explanation:
(http://www.symantec.com/connect/forums/write-tape-lto4-drive-lto6-hcart2)

QUESTION: 56
Which is the most appropriate IBM resource to contact for assistance with an IBM Storwize V7000 eConfig configuration?

A. CompleteLine
B. Techline/Partnerline
C. Lab Services
D. Support Line

Answer: D

Explanation:
(http://www-935.ibm.com/services/us/en/it-services/technical-support-
services/support-line-for-storage-products/)

A public transportation customer wants to accelerate its database batch processes. Flexibility, dual-site production connectivity, High Availability (HA) and Disaster Recovery (DR) are mandatory. Which solution should the sales representative propose?

A. IBM SAN Volume Controller with IBM FlashSystem attached and stretched cluster
B. IBM SAN Volume Controller with a SSD drawer attached and Metro Mirror
C. IBM Storwize V7000 with internal SSD and Metro Mirror
D. IBM Storwize V7000 with IBM FlashSystem attached and Flashcopy

Answer: A

Explanation:
(IBM FlashSystem attached and Flashcopy)

Due to regulatory requirements, a healthcare customer must protect data transported to offsite vaulting from unwanted disclosure. The library must be capable of 8 different logical partitions. Which tape library should be recommended?

A. A TS3200 with LTO-6 tape drives
B. A TS3100 with LTO-6 tape drives
C. A TS2900 with LTO-6 tape drives
D. A TS3310 with LTO-6 tape drives

Answer: D

Explanation:
(http://www-01.ibm.com/common/ssi/cgi-bin/ssialias?subtype=ca&infotype=an&appname=iSource&supplier=877&letternum=ENUS ZG12-0274)