



# Salesforce

**201-COMMERCIAL-BANKING-FUNCTIONAL Exam**

**Salesforce nCino 201 Commercial Banking Functional**

**Thank you for Downloading 201-COMMERCIAL-BANKING-FUNCTIONAL exam PDF Demo**

**You can buy Latest 201-COMMERCIAL-BANKING-FUNCTIONAL Full Version Download**

**<https://www.certkillers.net/Exam/201-COMMERCIAL-BANKING-FUNCTIONAL>**

**<https://www.certkillers.net>**

# Version: 4.0

---

**Question: 1**

---

To use RLTV, financial institutions need to ensure they currently use which of the following features?

- A. Both Enhanced Collateral Management and Total Exposure
- B. Enhanced Collateral Management
- C. Total Exposure
- D. None of the above

---

**Answer: B**

---

Explanation:

---

**Question: 2**

---

When copying/cloning Collateral Management records in nCino, which field allows an end-user to include associated sub collateral records?

- A. Quantity
- B. Bulk Update
- C. Include Collateral Children
- D. Advance Rate
- E. Include Collateral Hierarchy

---

**Answer: C**

---

Explanation:

---

**Question: 3**

---

The Product Catalog is configured on the back end by using what tool?

- A. Copy Loan Plus Tool
- B. DM Admin Tool
- C. Standard Cloner Tool
- D. Document Manager Tab

---

**Answer: B**

---

Explanation:

---

**Question: 4**

---

What determines the available choices of Product Line, Product Type, and Product picklists?

- A. Field Level Security
- B. Field Dependencies
- C. Clickback protection
- D. Workflow + Field update

---

**Answer: B**

---

Explanation:

---

**Question: 5**

---

True or False? A Loan converts to a lead through the "Convert to nCino" button.

- A. True
- B. False

---

**Answer: B**

---

**Thank You for trying 201-COMMERCIAL-BANKING-FUNCTIONAL PDF Demo**

To Buy New 201-COMMERCIAL-BANKING-FUNCTIONAL Full Version Download visit link below

<https://www.certkillers.net/Exam/201-COMMERCIAL-BANKING-FUNCTIONAL>

**Start Your 201-COMMERCIAL-BANKING-FUNCTIONAL Preparation**

**[Limited Time Offer]** Use Coupon “CKNET” for Further discount on your purchase. Test your 201-COMMERCIAL-BANKING-FUNCTIONAL preparation with actual exam questions.

<https://www.certkillers.net>